

WEMCO

**An Association of
Welding Manufacturers**

Join the Industry Leaders

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and Secretary

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WEMCO:

An Association of Manufacturers

WHO Are We?

The members of WEMCO are those Manufactures of high quality products and services that focus on supporting the U.S. and International Welding markets.

WHAT Does WEMCO Do?

WEMCO is an organization committed to benefiting its members by sharing information within the Welding industry and provides a common voice to the welding industry, government bodies and technical standards organizations worldwide.

WHY Do We Spend Our Time Doing It?

In order to better serve your customers you need to know what the distributors and end users are really looking for when it comes to purchasing and consuming the products you manufacture. The networking opportunities and communications within WEMCO focuses directly on the issues or questions you may have for the welding markets to help you grow your business and brand awareness.

WHEN and WHERE Can You Find Us?

WEMCO is available to you throughout the year, as well as accessible through monthly e-briefs and quarterly newsletters that are sent to our members. WEMCO works to educate and enlighten its membership with the latest issues and/or trends in the welding industry. Finally, WEMCO is known for hosting one of the most effective and beneficial annual meetings in the industry. The networking available to you and your organization will well surpass your own capabilities as an individual. Some of the benefits you will experience as a member:

- Exposure to the best networking in the welding industry.
- Participate in WEMCO's annual meetings: compelling topics, top-level executive presenters, and invaluable information to your organization.
- Contribute in business forums, and roundtable that provide workable options and better leveraging.
- Receive monthly e-briefs, and quarterly newsletters, economic forecasting reports from the renowned Alan Beaulieu of the Institute for Trend Research (ITR).

WEMCO'S MISSION, VISION AND DEDICATION

WEMCO's Mission

To provide forums for its members to interact socially and professionally; to harmonize efforts for promotion, distribution and acceptance of our products globally; and to contribute to the well-being of the welding industry.

WEMCO's Vision

WEMCO shall provide an alliance between AWS and manufacturers of welding, cutting, and welding-related industry equipment.

WEMCO's Dedication

WEMCO is dedicated to providing senior management members of manufacturers in the welding industry a forum to

- **Promote plans and programs**, which benefit their understanding of welding equipment market trends and needs.
- **Share solutions** to current industry, organizational and business issues/opportunities.
- **Promote their products and services** worldwide.
- **Provide a common voice** to the welding industry, government bodies and technical standards organizations worldwide.
- **Enhance the image of welding as a** career choice; and, as an industry crucial to building and maintaining the world's economic infrastructure.

WEMCO Executive Board

Chair	Hector Villarreal Weldcoa
First Vice Chair	Bob Ranc Superior Products, Inc.
Past Chair	Jim Horvath Thermadyne Industries

Past WEMCO Chairs

Rusty Franklin	1996 -1998
Phil Winslow	1999 - 2001
John Postle	2002 - 2004
Dean Wilson	2005
Frederick Luening	2006
Robert Roth	2007
Dennis Brown	2008
Jeff Deckrow	2009
Jim Horvath	2010

WEMCO Sub-committees

EXECUTIVE COMMITTEE

Chair: Hector Villarreal of Weldcoa

Ensures the strength and integrity of WEMCO by coordinating and reviewing the subcommittees' activities. The Executive Committee also evaluates the governing structure of WEMCO, and recommends changes to the organization's charter and/or subcommittees.

NOMINATING COMMITTEE

Chair: Jim Horvath of Thermadyne Industries

Responsible for nominating the slate of WEMCO officers and Executive Committee members that are presented for a general membership vote at the general business meeting during the WEMCO Annual Meeting.

PROGRAM COMMITTEE

Chair: Bob Ranc of Superior Products, Inc.

Determines the meeting locations, speakers, and the program format for the WEMCO Annual Meetings. Throughout the year, the committee works together to ensure that the WEMCO Annual Meetings are relevant to WEMCO company members, and the welding industry.

MEMBERSHIP RECRUITMENT

Chair: Dick Wilkinson of OKI Bering, Inc.

Focuses on WEMCO's membership growth, as well as continually examine the benefits of being a WEMCO company member to ensure maximum value proposition. The Membership Recruitment Committee—in conjunction with the Membership Retention Committee—will focus on WEMCO marketing and promotions.

MEMBERSHIP RETENTION

Chair: Latham Pali of J. P. Nissen Company

Develops and maintain WEMCO's internal communication between company member representatives through, but not limited to, quarterly newsletters, specialized reporting (global trade and international standards), and bi-annual periodicals. The Membership Retention Committee—in conjunction with the Membership Recruitment Committee—will periodically re-evaluate WEMCO's value proposition to ensure maximum benefits to each WEMCO company member.

IMAGE OF WELDING COMMITTEE

Chair: Phillip Wittke of Lincoln Electric Company

Serves as a catalyst and thought leader in driving industry efforts to raise the overall profile of welding as a career and communicate to potential candidates the numerous opportunities that exist.

GAWDA LIAISON COMMITTEE

Chair: Doug Morton of Eleet Cryogenics, Inc.

Ensures synchronicity and harmonization between GAWDA, WEMCO, and other organizations/committees in the welding industry.

INFORMATION TECHNOLOGY

Chair: Iain Hodgekins of Superior Products, Inc.

Evaluates various electronic issues that relate to business and commerce within the welding industry. This will include, but not limited to, web site issues, VMI, EDI, and others.

AWARDS

IMAGE OF WELDING AWARD WINNERS

2010

Individual Category:

Robert L. Richwine
Chesterfield, Indiana

Educator Category:

James Lee Brantley
Miami, Florida

Educational Facility Category:

Gadsden State Community College
Gadsden, Alabama

Small Business Category:

Colmac Coil Manufacturing, Inc.
Collville, Washington

Large Business Category:

PSEG Fossil
Newark, New Jersey

Section (AWS Local Chapter) Category:

North Central Florida Section

2009

Individual Category:

Jennifer McCall
Carlsbad, CA

Section (AWS Local Chapter) Category:

Indiana Chapter

Large Business Category Award:

Burtek, Inc.
Chesterfield, MI

Distributor (Welding Products) Category Award:

WESCO
Prichard, AL

Educator Category Award:

Jeff Smith
Pryor, OK

Educational Facility Category Award:

Metropolitan Community College (MCC)
Omaha, NE

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Company Listings

3M Speedglas

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David S. Sullivan

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Company Description:

3M Speedglas manufactures auto darkening welding shields comprised of products such as 9100 series, 100 series of graphic helmets, 9000 series, SL Super Light, utility and flexview. Also, 3M Speedglas manufactures Adflo, a combination ADF welding shield with a powered air respirator (PAPR) providing excellent protection from welding fumes exposure. The Adflo system also is available with a hard hat. 3M also manufactures respiratory protection, hearing products, and eye protection for the welding market.

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Bob Magers, Customer Relations Manager

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Megan Grable, Human Resources Manager

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Company Description

ABICOR Binzel Corp. specializes in total torch technology – global technology for the welder's world. Offering MIG, TIG, robotic, air and water-cooled torches, accessories and welding chemicals. As the world leader and one of the U.S.A.'s largest providers. ABICOR offers customizable welding solutions and significant cost savings options for every application. Our products are available through national distribution channels for metal fabrication in industries such as automotive, shipbuilding, railroad, aircraft, off-road equipment, construction and many more.

American Torch Tip

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Jack Walters

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United Kingdom

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Company Description

AMET is a leading provider of precision "turn-key" automated welding systems, offering 3 lines of advanced welding controls, as well as a line of precision weld fixturing. Our XM, Advent and Qll controllers, as well as our stand-alone AVC's, wire feeders and oscillators, utilize the latest Digital Signal Processor technology. Our fixturing includes precision lathes, seamers, manipulators and rotating positioners. AMET provides advanced systems for complex hot-wire bore cladding, multiple head subarc/GMA and coordinated motion applications.

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Sue Gilbert

E-mail: sueg@arcmachines.com

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Steve Fyffe, President

E-mail: stevef@astaras.net

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TROY, MI 48083

Phone: 248-588-4666

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URL: www.atlaswelding.com

Keith Honhart, Vice President

E-mail: khonhart@atlaswelding.com

Ron Johansson, Sales Manager

E-mail: rjohansson@atlaswelding.com

Company Description

Atlas Welding Accessories manufactures a wide selection of weld cleaning hammers, bench-top welding positioners, powered pipe rollers and companion idler rolls, pipe dollies and cylinder wrenches. Atlas is also a wholesaler of top brand welding and safety accessories and sells exclusively to welding, safety and industrial distributors.

Auburn Manufacturing, Inc.

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Fax: 207-345-3380

E-mail: sales@auburnmfg.com

URL: www.auburnmfg.com

Kathie Leonard, President/CEO

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Matt Lampron, Business Development Manager

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Michael O'Brien, Technical Director

E-mail: mfbrien@auburnmfg.com

Company Description

Auburn Manufacturing is a leading developer and U.S. manufacturer of fire protection fabrics for hot work safety. Our fabrics meet the latest edition of NFPA 51B (2009), requiring that hot work protection fabrics be tested and Approved to ANSI/FM 4950, a new performance-based standard. AMI's line of FM Approved fabrics are used in almost every industry worldwide: primary metals, petroleum, chemicals, glass, paper, power generation, shipbuilding and construction.

Bluco Corporation

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URL: www.bluco.com

Robert Ellig, President

E-mail: bellig@bluco.com

Scott Ellig

E-mail: sellig@bluco.com

Company Description

Bluco supplies the Demmeler modular fixturing system for welding. The system features welding tables and a complete family of modular fixturing weldments that enable a user to build accurate welding fixtures in minutes. The 5-sided design of the welding table allows for easy extension of the welding table surface for fixturing larger weldments. Multiple welding tables can be joined together where very large parts require a welding fixture. Consider using modular fixturing for short run production on a welding robot tool. Rental options are also offered.

Bohler Welding Group USA, INC.

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URL: www.bwgus.com

Frederick Luening, President

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Company Description

Single source manufacturer and supplier of unalloyed and low alloy welding consumables. High-strength, high volume / low temperature, corrosion and heat resistant welding alloys. Aluminum, Nickel-based, Cobalt-based, Copper-based and Special alloys in form of stick electrodes and cored wires. Solid wires and welding fluxes. Strip cladding and FCAW for joining and hardfacing.

Bosch Power Tool Corporation

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Fax: 224-232-2611
URL: www.bosch.us

Tom Capalbo, Senior National Key Account Manager

Email: tom.capalbo@us.bosch.com

Company Description

Bosch provides a complete line of power tools and power tool accessories. World renown for long lasting and high performing angle grinders, Bosch also offers a complete line of cordless tools, shears, nibblers and bench top tools for the welding and metal fabrication channel. Innovative, powerful, precise and durable, Bosch tools are designed for professionals looking to take control of their work.

CenterLine (Windsor) Limited

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Branches:

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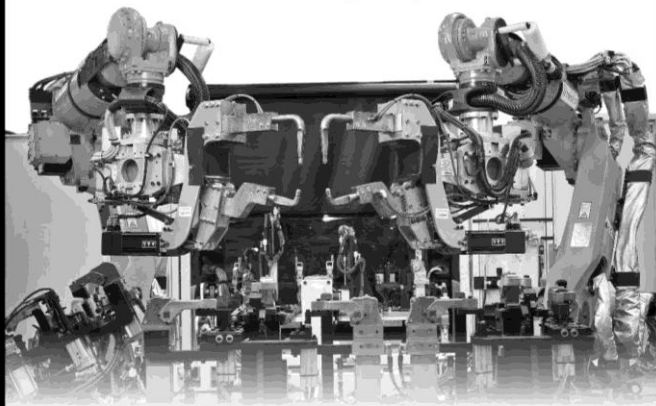
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- FLEX-FAST® Fastener Welders
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- Welding Consumables
- Cold Spray Equipment
- Custom Machinery Integration



*From “tips to turnkey”, rely on
CenterLine for innovative solutions
to all your application needs.*

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Sta. Rosa Jauregui, QRO
C.P. 76220
Mexico
Phone: (011) 52 55 442-240-9255
Fax: (011) 52 55 442-240-9244

Company Description

CenterLine (Windsor) Limited is a recognized industry leader in the design, manufacture and supply of custom automated manufacturing and assembly systems satisfying a full range of welding, metal forming and cold gas-dynamic spray (Cold Spray) applications for the automotive, transportation, aerospace and defense industries. With over 50 years of experience, CenterLine is a proven integrator with a wide range of process competencies. It continues to develop advanced technologies and processes to assist its customers in maintaining their competitive advantage.

Cerbaco Ltd.

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Alan flash, President

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Company Description

Cerbaco will provide samples from its line of 500+ configurations of non-metallic weld backings that permit finished-quality, full-penetration welds from one side. For use with structural steel, shipbuilding, pipeline, pressure vessel and tank manufacturing. The backings work with MIG, TIG, Stick Electrode, Sub Arc and Flux Core welding processes to weld carbon and alloy steel, stainless CERBACO LTD. steel, non ferrous metals and aluminum. Where one-sided welding is not desirable, the backings eliminate the need for arc gouging or heavy grinding prior to second-side welding. The company specializes in furnishing custom configurations and formulations. Technical assistance and free custom design services will be offered.

CK Worldwide

PO Box 1636
Auburn, WA 98071
Phone: 253-854-5820
Fax: 253-939-1746
URL: www.ckworldwide.com

Jeff Sharpe, PresidentE-mail: jeff@ckworldwide.com**Sjon Delmore, National Sales Manager**E-mail: sjon@ckworldwide.com**Company Description**

CK offers the world's largest line of TIG torches and accessories, featuring Gas Saver consumables for standard TIG torches, Fingertip Amperage controls, Wedge Collet, Cold Wire Feed Systems, Large Diameter Clear Nozzles for Titanium welding, Flexible Purge Chamber, Tungsten Electrodes, Tungsten Grinder, Super Flex Cables, Flex-Loc Torches, Turbine torch, Long Neck extended reach torches, Patented Dinse Connectors. New to the CK product line are high quality Tweco, Miller, Bernard and Tregaskiss MIG consumables.

CM Industries, Inc.

505 Oakwood Road

Lake Zurich, IL 60047

Phone: 847-550-0033

Fax: 847-550-0444

URL: www.cmindustries.com**Zenny Kukich, President**E-mail: zkukich@cmindustries.com**David Kukich, Sales**E-mail: dkukich@cmindustries.com**Company Description**

Manufacturer of MIG and TIG welding torches, water and air cooled, robotic and semi-automatic, from 150 to 600 AMP, Push-Pull MIG guns and Smoke Extractor MIG guns. Water Coolers and Robotic Nozzle Cleaning Station.

CMW INC.

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Phone: 317-715-2131

Company Description

CMW manufactures the broadest line of resistance welding consumables in the industry (holders, cold-formed caps, shanks, adapters, electrodes, and more, including threaded button electrodes and Metric-ISO 5821 and Metric Asian-taper cap electrodes). CMW's GCAP® electrode is the most economical cap electrode available for high production welding of galvanized steel without dressing. CMW's Elkonite® copper-tungsten significantly extends electrode life, and can be purchased in bulk or special configurations for resistance welding applications. The new Elkaloy® 20 dispersion

strengthened copper cap electrode (patent pending) and CMW(R) FINNCAPP electrode (patent pending) provide unprecedented life and welding efficiency. Services include design engineering, technical support, and training. CMW also is supported by the highest quality distribution network in the industry. For an Authorized Welding Distributor near you, please call or visit www.cmwinc.com.

Coleman Cable, Inc.

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URL: www.colemancable.com

David Oriatti, Vice President, OEM & Specialty Distribution

E-mail: david.oriatti@colemancable.com

Company Description

Coleman Cable, Inc. (CCI) is a manufacturer of Excelene®, Royal®, Seoprene® and Super Excelene® welding cable; assembled electrical products, and various other bulk wire and cables serving the industrial, electrical, security, home automation irrigation, HVAC, OEM and consumer markets.

Computers Unlimited

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E-mail: tracie@cu.net

Susan L. Smith, Sales Admin

E-mail: susans@cu.net

Company Description

Computers Unlimited provides integrated software solutions for the industrial gas and welding supply industry throughout the U.S. Canada and Mexico. TIMS for Windows runs on the industry standard Windows Server 2008, and Microsoft SQL 2008 database. A single solution integrates order entry, inventory and warehouse management, cylinder control and advanced cylinder management, electronic price updates, mobile delivery, e-docs, credit and collections, credit card processing, document imaging, integrated financials and powerful business intelligence tools.

COR-MET Inc.

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URL: www.cor-met.com

Scott Frasso, Sales Manager

E-mail: scottf@cor-met.com

Branches:**Chicago, IL**

Cor-Met Inc.

John Beyer

Phone: 219-771-8726

Los Osos, CA

Cor-Met Inc.

Peter Vander Arend

Phone: 805-528-4551

Fax: 805-528-4561

Company Description

COR-MET INC is a world leader in the manufacture specialty flux cored wire, coated electrodes, alloy TIG and MIG products. The product group includes Nickel and Cobalt base, plant maintenance, AISI Alloy Steels, Tool Steels, Stainless Steel, Hardsurfacing alloys, and Forge Die repair alloys and equipments. COR-MET products are "Made in Michigan".

Dengensha America Corporation

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Fax: 440-439-8217

E-mail: sales@dengensha.comURL: www.dengensha.com**Don Grisez, President**E-mail: dgrisez@dengensha.com**Akio Tanebe, Vice President**E-mail: atanebe@dengensha.com**Stephen M. Andrassy, National Sales Manager**E-mail: sandrassy@dengensha.com**Joseph E. Brunk, Inside Sales Manager**E-mail: jbrunk@dengensha.com**Kenichi "Ken" Tsunoda, Japanese Sales Engineering Manager**E-mail: ktsunoda@dengensha.com**Naoyuki "Nate" Ukai, Japanese Technical Engineer**E-mail: nukai@dengensha.com**Rich Sinkovic, Technical Support Service**E-mail: rsinkovic@dengensha.com**Branches:****Canada:****Jeff Renaud, Sales Representative**

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E-mail: mgallegos@rialser.net



DENGENSHA AMERICA

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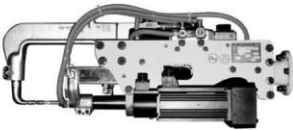
Automatic Nut and Bolt Feeders



Testing Equipment



Servo-spot Welding Guns



Welding Controls



Consumables



Service



★ **Serving you with 7 locations
throughout the USA, Canada,
and Mexico.**



DENGENSHA AMERICA

ADDING VALUE... EVERYDAY!

Please contact us at:

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Mexico-Hermosillo**Daniel Beltran**

Phone: 011-52-662-262-7005

E-mail: dbeltran@proautomation.com.mx**Michigan:****Paul Sheibels, Sales Representative**

Phone: 248-877-9855

E-mail: psheibels@dengensha.com**Company Description**

Established in 1985 in Bedford, Ohio, as the North American sales and service division of Dengensha Manufacturing Co. Ltd., headquartered in Kawasaki, Japan. Complete line of systems and products sold and serviced include automatic nut and bolt feeders, stationary spot welders, specialty welders, weld guns, weld controls, diagnostic/monitoring equipment, caps, locating pins, transformers, holders, shunts, device Net-Ethernet capabilities, as well as secondary cables and electrodes.

Direct Wire & Cable

PO Box 57

22 Industrial Way

Denver, PA 17517

Phone: 717-336-2842

Fax: 717-336-0505

URL: www.directwire.biz/**Eric Laubach, President**E-mail: elaubach@directwire.biz**Company Description**

In addition to supplying battery, power and welding cable, Direct Wire & Cable also supplies many accessories and welding ends. Since 1984, the company's dedication has been to produce the finest quality and innovative products at the best prices, while offering the most in customer service.

Electron Beam Technologies, Inc.

1275 Harvard Drive

Kankakee, IL 60901

Phone: 815 935-2211

Fax: 815-935-8605

E-mail: sales@electronbeam.comURL: www.electronbeam.com**Paul Wlos, President**E-mail: sales@electronbeam.com**Valgene Raloff, Product Manager**E-mail: sales@electronbeam.com**Company Description**

Electron Beam Technologies, Inc. offers a wide variety of products for industrial application. Its 125,000 square feet of manufacturing facility is strategically located in Northern Illinois for fast and low cost shipment to all points in the US and Canada. Principal products are: 1) "FAST 'N EASY" bulk electrode dispensing Conduits, Connectors, and Domes; trademarked QCC, ERC, PE BLUE that safely connect the welding wire feeder to the bulk wire pack. 2) Premier manufacturer of composite power cable to OEMs of GMAW, FCAW and plasma torches. 3) Manufacturer of custom made copper rope for arc gouging and resistance welding cables, all custom manufactured to OEM specifications. 4) Manufacturer of Electron Beam cross linked NEMA rated Class K, welding cables, trademarked EB-flex. Standard and custom cable designs available at factory pricing.

Eleet Cryogenics, Inc.

11132 Industrial Parkway NW

Bolivar, OH 44612

Phone: 330-874-4009

Fax: 330-874-4370

E-mail: dmorton@eleetcryogenics.com

URL: www.eleetcryogenics.com

Douglas A. Morton, Vice President – Sales

E-mail: dmorton@eleetcryogenics.com

Company Description

Complete cryogenic bulk tank rehab services, new and fully rehabbed cryogenic tank sales, installation and on-site field services, manufacturer of industrial and medical gas control manifolds, parts and vaporizer sales, cryogenic delivery vehicle sales and rental, transportation.

ESAB Welding & Cutting Products

P.O. Box 100545

Florence, SC 29501

Phone: 843-669-4411

Fax: 843-664-4459

URL: www.esab.com

Jeff Hoffart

E-mail: jhoffart@esab.com

Nick Culich

E-mail: nculich@esab.com

F. W. Winter Inc. & Co.

Delaware Avenue & Elm Street

Camden, NJ 08102

Phone: 856-963-7490

Fax: 856-963-7463

E-mail: sales@fwwinter.com

URL: www.fwwinter.com

John P. Vickers, VP-Commercial

E-mail: jvickers@fwwinter.com

Company Description

F.W. Winter Inc. & Co. is a producer of specialty metal & alloy powders. Products offered include: chromium, Ferro-Chromium, Ferro-Silicon, Chromium Carbide, Ferro-Moly, Ferro-Boron, Ferro-Vanadium, Ferro-Tungsten, Boron Carbide, Nickel-Boron, Ferro-Niobium. Nickel-Niobium, Ferro-Aluminum, Master-Alloys, and many other alloys. Powders are produced in a range of different sizes.

Flame Technologies, Inc.

703 Cypress Creek Road

Cedar Park, TX 78613

Phone: 512-219-8481

Fax: 512-219-8477

E-mail: flametech@flametechnologies.com

URL: www.flametechnologies.com

Shawn Toops, President

E-mail: stoops@flametechnologies.com

Steve Dodge, Vice President Sales

E-mail: sdodge@flametechnologies.com

Company Description

Flame Technologies, Inc. is a U.S. manufacturer of quality gas apparatus products. Product line offerings include cutting tips, cutting torches, heating equipment, regulators, cutting kits, gas manifolds, gas distribution cabinets,

and most all gas apparatus. Also offered is a complete product line devoted to Steel Industry Products (S.I.P.) for steel mills, scrap processors, and mill service companies. Flame Tech designs "turnkey" engineered solutions for heating and cutting applications based on customer specific applications.

Flex-Cable

5822 N. Henkel Road
Howard City, MI 49329
Phone: 231-937-8000
Fax: 231-937-8091
E-mail: email@flexcable.com
URL: www.flexcable.com

Jan Christianson, Vice President – Tech Development

E-mail: jan.christianson@flexcable.com

Company Description

Manufacturers of resistance welding cables, including air-cooled, water-cooled and kickless, laminated shunts, adaptors, induction furnace cables, primary cables, servo cables and robotic dress-out components. Flex-Cable has the capabilities to manufacture all types of custom cables.

Flexovit USA, Inc.

1305 Eden Evans Center Road
Angola, NY 14006
Phone: 716-549-5100
Fax: 716-549-7932
URL: www.flexovitabrasives.com

Hendrik Iliohan, National Sales Manager

E-mail: hiliohan@flexovitabrasives.com

Company Description

A manufacturer and marketer of high productivity abrasive products for the industrial, welding, and construction trades. Flexovit products include Bonded Abrasives, Coated Abrasives, Non Woven Abrasives, Carbide Burs, Wire Brushes and Diamond Abrasives

G.A.L. Gage Co.

2953 Hinchman Road
Stevensville, MI 49127
Phone: 269-465-5750
Fax: 269-465-6385
Email: galgage@qtm.net

Dieter Timm, VP Plant Manager

Gasflux Company

PO Box 1170
Elyria, OH 44036
Phone: 800-253-7932
440-365-1941
Fax: 440-365-3594
E-mail: info@gasflux.com
URL: www.gasflux.com

Bob Farquhar, President

E-mail: bob@gasflux.com

Company Description

Since 1938, the Gasflux Company has promoted its specialized process of introducing a flux automatically into the flame for torch brazing. The Gasflux

™ Process is designed to work with steel, copper, and brass using silver and bronze as a filler metal. The advantages are quicker brazing times and little or no post braze cleanup. The process can easily be adapted to work with most manual or automatic brazing systems. The Gasflux Company also manufactures fluxes in paste and powder forms for low, medium, and high temperature braze applications along with supplying quality braze alloys. The Gasflux Company not only sells a “flux” but promotes and supports a process which enables one to braze in a cost efficient manner.

Goss, Inc.

1511 Route 8
Glenshaw, PA 15116
Phone: 412 486-6100
Fax: 412-486-6844
E-mail: office@gossonline.com
URL: www.gossonline.com

Calvin Goss, VP Sales

E-mail: office@gossonline.com

Company Description

Goss, Inc., has been manufacturing equipment for the welding industry for over 70 years. The product line consists of replacement welding, cutting and brazing oxy-fuel torch tips for all major brands plus a complete line of soldering and brazing torch equipment. A reputation for quality performance product and excellent service has made Goss brand name customers can depend on.

Gullco International, Ltd.

1175 Nicholson Road
Newmarket, Ontario L3Y 9C3
CANADA
Phone: 905 953-4140
Fax: 905-953-4138
E-mail: sales@gullco.com
URL: www.gullco.com

Rick Drake, President/General Manager

E-mail: rdrake@gullco.com

Branches:

U.S.A.

Gullco International, Inc.
David Hudson – President / General Manager
21568 Alexander Road
Cleveland, OH 44146
Phone:440-439-8333
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E-mail:daveh@gullco.com

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North Quarry Business Park
Appley Bridge, Lancs, U.K. WN6 9DL
Phone:44-1257-253-579
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India Liaison Office
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“Brahma Estate”, NIBM Road Junction,

GULLCO

WELDING AND CUTTING
AUTOMATION

WWW.GULLCO.COM



- Welding and Cutting Automation
- Plate Beveling Machines
- Ceramic Weld Backing
- Electrode Stabilizing Ovens
- Custom Welding Automation



WORLD LEADER IN WELDING
AND CUTTING AUTOMATION
SOLUTIONS

GULLCO INTERNATIONAL INC. - U.S.A

21568 Alexander Road - Cleveland - Ohio - 44146

Tel: 440-439-8333 Fax: 440-439-3634 e-mail: ussales@gullco.com

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Phone:91 20 6526 0382
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Lytton, Brisbane
Queensland 4178, AUSTRALIA
AUSTRALIA
Phone:61 7 3348 5515
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Charles Zhang
1614 No. 118 Xinling Road
International Commercial & Trade Building
Shanghai, CHINA 200131
Phone:8621 50460341
Fax: 8621 50463554
E-mail: c.zhang@gullco.com

Company Description

Gullco International is a leading manufacturer of automated welding and cutting equipment, together with plate edge preparation machines, sold under the following registered trade-marks: KAT® All Position Travel Carriage; KAT® Oscillation Systems; KAT® Seam Tracking Systems; MOGGY® Single and Dual Torch Trackless Fillet Weld Carriages; KBM-18® and KBM-28® High Speed Portable Plate Edge Beveling Machines; Katbak® Ceramic Weld Backing, together with the manufacturing of positioners, turning rolls, electrode ovens and semi-automatic carbon gouging systems; PIPE KAT for welding and cutting pipe diameters 14" and up.

H & M Pipe Beveling Machine Co., Inc.

311 East Third Street
Tulsa, OK 74120
Phone: 918 582-9984
Fax: 918-582-9989
E-mail: info@hmpipe.com
URL: www.hmpipe.com

Margaret Jane Stallard, President

Mary S. Bones, VP

Patrick R. Dougal, VP Sales

Company Description

Manufactures portable pipe cutting and beveling machines, pipe alignment clamps, two hole flange alignment pins, shape cutting attachments for saddling and mitering pipe, out of round attachments, and a complete line of pipe related accessories.

Harris Products Group, a Lincoln Electric Company

4501 Quality Place
Mason, OH 45040
Phone: 800-241-0804
Fax: 770-535-0544
URL: www.harrisproductsgroup.com

David Nangle, President

E-mail: dnangle@lincolnelectric.com

Company Description

The world leader in metal working products used in the brazing, soldering, elding, cutting and gas distribution industries.

Huys Industries Limited

175 Toryork Drive, Unit #35

Weston, Ontario M9L 1X9

CANADA

Phone: 416-747-1611

Fax: 416-747-7171

E-mail: sales@huysindustries.com

URL: www.huysindustries.com

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E-mail: rlezon@huysindustries.com

Dr. Sumanjit Singh, Research

E-mail: techsupport@huysindustries.com

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444 Riverview Drive, RR #5

Unit #15,

Chatham, Ontario

N7M 5J5 CANADA

Cam Davidson

Phone: 800-461-9936

E-mail: sales@huysindustries.com

Huys Mexico

Technologias de Huys S.A. de C.V.

Quetzalcoatl Num 12

Templo de Colonial Perisur

Hermosillo, Sonora

CP 83294, MEXICO

Phone: 011-52-662-254-2358

Javier Duran

E-mail: jduran@huysindustries.com

Huys North Carolina

131 Franklin Plaza Drive, Unit 353

Franklin, NC 28734-3249

Phone: 800-461-9936

Jim Prichard

E-mail: techsupport@huysindustries.com

Company Description

All standard and custom resistance welding consumables patented Titanium coated electrodes (TiCaps)[™], patented Zirco[®] stabilized zirconium ceramic locating and insulating pins exclusive North American distributor for Sorpas[®] resistance welding simulation software. Patented Paracaps[™] parabolic electrodes with internal fins. Patented Tricoat[®] multilayer coated electrodes. Firstweld[™] and Cost Per Weld consulting services. "Redress and Recoating" recycling consumable programs.

Hypertherm, Inc.

Etna Road

PO Box 5010

Hanover, NH 03755

Phone: 800-643-0030

603-643-3441

Fax: 603-643-5352

E-mail: info@hypertherm.com

URL: www.hypertherm.com

Jeff Deckrow, Vice President, North America

E-mail: jeff.deckrow@hypertherm.com

Company Description

Hypertherm designs and manufactures the world's most advanced thermal cutting systems for use in a variety of industries such as shipbuilding, manufacturing, and automotive repair. Its product line includes handheld and mechanized plasma systems, Fiber Laser systems, plasma and laser consumables, as well as CNC motion and height controls and cutting software. Hypertherm systems are trusted for performance and reliability that results in increased productivity and profitability for tens of thousands of businesses. The New Hampshire based company's reputation for plasma innovation dates back more than 40 years, to 1968, with Hypertherm's invention of water injection plasma cutting. The company, consistently named one of the best places to work in America, has more than 1,000 associates along with operations and partner representation worldwide.

J. P. Nissen Co.

P.O. Box 339

Glenside, PA 19038

Phone: 215-886-2025

Fax: 215-886-0707

E-mail: sales@nissenmarkers.com

URL: www.nissenmarkers.com

Latham Pali, Vice President

E-mail: lpali@nissenmarkers.com

Robert Pali, President

E-mail: rpali@nissenmarkers.com

Company Description

J. P. Nissen manufactures the highest quality markers in the industry, to fill the needs of the most demanding professionals. We offer full product lines of Ball Point Metal Markers, Feltip[®] Paint Markers, Solid Paint Markers, specialty markers for use in any marking application.

Jetline Engineering

15 Goodyear Street

Irvine, CA 92618

Phone: 949-951-1515

Fax: 949-951-9327

E-mail: sales@jetline.com

URL: www.jetline.com; www.cyclomatic.com

Tom Rankin, Vice President – General Manager

E-mail: trankin@jetline.com

Bob Martin, Customer Support Manager

Email: bmartin@jetline.com

Company Description

ITW Jetline Engineering manufactures engineered weld systems including longitudinal seamers, circumferential welders, positioners, weld head locators. We offer cold and hot wire feed, tactile and laser seam tracking, arc length controls, oscillation controls, vision systems, motion/travel controls. Cyclomatic bolt-on automation arc controls, CMC Coordinated Motion Control for multi-axis bore cladding and elliptical shape joining are included.

Our newest introduction is the 9900 Controller, a computer-based control for precision control of all welding parameters. Jetline is your partner in turn-key and bolt on weld automation solutions.

John Tillman, Co.

1300 W. Artesia Blvd

Compton, CA 90220

Phone: 800-255-5480

310-764-0110

Fax: 310-764-0104

310-764-2700

E-mail: info@jtillman.com

URL: www.jtillman.com; www.tillmanonyx.com

Blake Brown, President

E-mail: blakeb@jtillman.com

Mark Williams, VP Marketing

E-mail: markw@jtillman.com

Company Description

Manufacturer of protective products for welders and industry including gloves, clothing, welding screens/curtains, blankets, and accessories.

Joining Technologies, Inc.

17 Connecticut South Drive

East Granby, CT 06026

Phone: 860-653-0111

Fax: 860-413-9029

URL: www.joiningtech.com

Michael Francoeur, CEO

E-mail: mfrancoeur@joiningtech.com

Carole Cipkas, Administrator

E-mail: ccipkas@joiningtech.com

Company Description

Joining Technologies is recognized as an innovator in laser welding and cladding applications, delivering absolute reliability through innovation and team. Our advanced laser cladding and welding technologies provide dependable, cost-effective solutions that dramatically impact our customers' businesses. Our top notch expertise, exclusive technologies and high performance culture provide the foundation for long-lasting partnerships with our customers.

KCI, Inc.

3710 North Davidson Street

Charlotte, NC 28205

Phone: 704-372-8435

Fax: 704-333-5955

E-mail: rksherrill@aol.com

James S. King, President

Company Description

Manufacturers of welding chemical products, such as anti-spatter, zinc galvanize, NDT products, wire lube pads, nozzle gel, tungsten sharpener products, pipe rap-a-rounds, cable covers, cylinder cleaner and coolant fluids. We sell to welding wholesalers and OEM accounts.

Kemper System Production, Inc.

1200 North America Drive

West Seneca, NY 14224

Phone: 716-558-2971

Fax: 716-558-2968
URL: www.cantesco.com

Richard W. Doornink, President

E-mail: rdoornink@kempersystem.com

Branches:

13 – 5200 Dixie Road
Mississauga, ON L4W 1E4
CANADA
Phone: 905-624-5463
Fax: 905-624-2840

Company Description

Since 1982 CANTESCO® has been providing high quality welding chemical products including leak detection compounds, gas leak detectors, zinc rich spray galv, dye penetrant inspection, magnetic particle inspection, anti-spatters, nozzle tip dip, wire lube pads, cooling fluids, oxygen compatible cleaner and aluminum cleaner from one vendor! For a complete product binder, free samples or technical information call us directly, or visit us on the web at www.cantesco.com.

**Kimberly-Clark Professional, Safety
Jackson, Wilson and Kleenguard brands**

151 Oak Tree Circle
Glendora, CA 91741
Phone: 909-468-3636
Fax: 909-468-3640
URL: www.jacksonsafety.com

Dean Wilson, Director of Global Business Development

E-mail: Dean.R.Wilson@kcc.com

Deanna Thornton, Director, Global Marketing – Safety

E-mail: Deanna.Thornton@kcc.com

Michael Mahoney, Director, North American Sales

E-mail: Micahel.Mahoney@kcc.com

Company Description

Kimberly Clark Professional is known for innovative safety solutions for “Clean” and “industrial” manufacturing settings. With the acquisition of Jackson Safety, the company offers a broader safety portfolio including a comprehensive line of personal protective equipment and a wide range of market-leading welding and work zone safety products. The combined global safety brands of Kimberly Clark Professional and Jackson Safety includes Kleenguard, Smith & Wesson (under license) and Winchester (under license), Kimberly Clark Professional, located in Roswell, GA, is one of the Kimberly Clark Corporation’s four business segments and can be visited online at www.jacksonsafety.com.

Kobelco Welding of America, Inc.

4755 Alpine Drive, Suite 250
Stafford, TX 77477
Phone: 281-240-5600
Fax: 281-240-5625
E-mail: kobelco@kobelcowelding.com
URL: www.kobelcowelding.com

Koichi Sugiyama

E-mail: ksugiyama@kobelcowelding.com

Yuji Wakayama, National Marketing Manager

E-mail: yuji@kobelcowelding.com

Glenn Villemez, General Manager

E-mail: gvillemez@kobelcowelding.com

Company Description

Kobelco Welding of America is a subsidiary company of Kobe Steel, Ltd., Japan. Additional distribution facilities are located in Cincinnati, Ohio; Birmingham, Alabama; Salt Lake City, Utah; Chicago, Illinois, and Lancaster, Pennsylvania. Kobelco supplies stainless steel flux-cored wire (DW series), as well as mild steel and low alloy steel flux-cored wire in low fume, low spattering characteristics with consistent quality. ERS6 hard wire also is available.

LA-CO Industries, Inc./Markal

1201 Pratt Blvd.
Elk Grove Village, IL 60007
Phone: 800-621-4025
Fax: 800-448-5436
E-mail: customer_service@laco.com
URL: www.markal.com

Skip Laubach, Marketing Manager

E-mail: slaubach@laco.com

Greg Palagi, Director of Marketing

E-mail: gpalagi@laco.com

Tony Blaskoski, Director of Sales

E-mail: tblaskoski@laco.com

Company Description

Markal® hand-held industrial markers are the preferred markers used by professional welders and fabricators. From the Markal® B® Painstik®, Silver-Streak®, Red-Riter®, to Valve Action® Paint Markers and other Markal® markers, LA-CO Industries manufactures more than 2,000 products for the welding, fabricating, plumbing, automotive, manufacturing, agricultural, lumber, and other industries. Family owned for over 75 years, LA-CO®/Markal® products are sold through a network of 6,500 distributors in the U.S. and 25 foreign countries.

Lincoln Electric Company

22801 St. Clair Ave.
Cleveland, OH 44117-1199
Phone: 216-481-8100
Fax: 216-486-1751
URL: www.lincolnelectric.com

Phillip Wittke, Director of Marketing U.S.A.

E-mail: pwittke@lincolnelectric.com

Company Description

The Lincoln Electric Company, headquartered in Cleveland, Ohio, is the world leader in the design, development and manufacture of arc welding products, robotic arc welding systems, fume control systems, and plasma and oxyfuel cutting equipment. The company holds a leading global position in the brazing and soldering alloys market.

Luvata Ohio, Inc.

1376 Pittsburgh Drive
Delaware, OH 43015
Phone: 740 363-1981
Fax: 740-368-4348
URL: www.luvata.com

Dirk Greywitt, Vice President and General Manager

E-mail: dirk.greywitt@luvata.com

Paul Ruess, Sales Director

E-mail: paul.ruess@luvata.com

Brian Swank, Business Development/Technical Manager

E-mail: brian.swank@luvata.com

Jerry Vanmeter, Chief Engineer

E-mail: jerry.van.meter@luvata.com

Greg Chambers, North American Welding Segments Manager

E-mail: greg.chambers@luvata.com

Jenny Miller, Customer Service Supervisor

E-mail: jenny.miller@luvata.com

Joe Valentino, Field Representative

E-mail: joe.valentino@luvata.com

Branches:**Luvata Welwyn Garden**

Centrapark, Bessemer Road

Welwyn Garden City

Hertfordshire, AL7 1HT

UNITED KINGDOM

Phone: 011-44-0-1707-379789

Fax: 011-44-0-1707-334300

Amanda Dawson, General Manager

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Ian Virnuls, Sales Manager

E-mail: ian.virnuls@luvata.com

Luvata Suzhou, Ltd.

126 Shuangma ST

Weiting Town, Suchou

Suzhou Industrial Park

Jiangsu Province

215121 China

Phone: 011-86512-62851018

Fax: 011-86512-62851020

Leon Tang, General Manager

E-mail: leon.tang@luvata.com

Jeff Jiang, Sales Manager

E-mail: jeff.jiang@luvata.com

Company Description

Luvata is a world-leader in metal fabrication, component manufacturing and related engineering and design services. We are committed to partnering with our customers to help them increase their competitiveness. Our products and service enable our customer to improve operational efficiency, improve products and reduce tied-up capital. The Formed Products Business Unit, is a world leader with its Resistance Welding Electrode brands: Nitrode, Cupal, Z-trode, Nitrode Composite, A-trode, and C-trode.

Magnatech LLC

6 Kripes Road

PO Box 260

East Granby, CT 06026-0260

Phone: 860 653-2573

Fax: 860-653-0486

E-mail: info@magnatechllc.com

URL: www.magnatechllc.com

John G. Emmerson, President

E-mail: emmerson@magnatechllc.com

Company Description

Magnatech designs and manufactures equipment for orbital pipe and tube welding, using the GTAW, FCAW, and GMAW welding processes. We provide products that will increase productivity and quality for customers in a wide spectrum of industries. Magnatech's equipment spans a range of applications from simple fusion welding of thin-wall tube, to more sophisticated systems for multipass welding of heavy wall pipe. Various models for tube-to-sheet welding are also available.

LEADING INNOVATION IN WELDING



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AR10-88

LINCOLN
ELECTRIC
THE WELDING EXPERTS®

Magswitch Technology, Inc.

8774 Yates Drive, #140
Westminster, CO 80031
Phone: 303-468-0662
Fax: 303-951-9912

Email: info@magswitch.com.au
URL: www.magswitch.com.au

Bill Fudale, President

E-mail: wfudale@magswitch.com.au

Ted Brooks, Sales & Training

E-mail: tbrooks@magswitch.com.au

Company Description

Magswitch utilizes patented technology to allow for unprecedented control over rare earth magnets. Magnets that can be turned Fully On and Off with the turn of a knob. Easily integrated into equipment and machinery, scalable from 8-200mm in diameter, Magswitch is being incorporated into tools, machines and fabrication at all levels of metalworking.

Mathey Dearman, Inc.

4344 South Maybelle Avenue
Tulsa, OK 74107
Phone: 918 447-1288
Fax: 918-447-0188
E-mail: sales@mathey.com
URL: www.mathey.com

Doug Hughes, President and Chief Operating Officer

E-mail: doug@mathey.com

Chuck Lutz, Executive Vice President, Global Sales

E-mail: charles@mathey.com

Larry Ashmore, Vice President Operations

E-mail: larry@mathey.com

Gary Gamino, Chief Financial Officer

E-mail: gary@mathey.com

Brandon Boyd, North American Sales Manager

E-mail: Brandon@mathey.com

Branches:

CIA Mathey Italiana srl

Via Isono, 26 20050
S Damiano di Brugherio
(Milan) Italy
Phone: 039-83-2020021

Company Description

Mathey Dearman is recognized as the world's foremost authority on preparing pipe for welding. Since the 1930s, we have been designing and building cutting and beveling machines and clamping, aligning, and reforming systems for pipe, tubing, and vessels. Over the years, we have also developed other tools and equipment which are recognized throughout the welding industry for their high quality, precision and ease of use, and value-for-money. These products include measuring and layout tools, gauges and inspection devices, and welding electrode and flux ovens.

Miller Electric Mfg. Co.

1635 West Spencer Street
PO Box 1079
Appleton, WI 54912
Phone: 920 734-9821
E-mail: Sales@millerwelds.com
URL: www.millerwelds.com

MK Products, Inc.

16882 Armstrong Avenue
Irvine, CA 92606
Phone: 949-863-1234
Fax: 949-474-1428
E-mail: sales@mkproducts.com
URL: www.mkproducts.com

Company Description

Established in 1966, MK Products is the original inventor of Cobramatic® push-pull wire feed technology and is recognized worldwide as the leader of aluminum welding systems. MK Products also manufactures MK Orbital™ tube welding systems for exotic alloys and Aircrafter™ table-top rotary positioners.

Motoman Robotics, Inc.

805 Liberty Lane
West Carrollton, OH 45449
Phone: 937-847-6200
Fax: 937-847-3288
E-mail: info@motoman.com
URL: www.motoman.com

Chris Anderson, Thermal Technology Leader

E-mail: chris.anderson@motoman.com

Sally Fairchild, Sr. Marketing Manager

E-mail: sally.fairchild@motoman.com

Branches:

Yaskawa Motoman Canada, Ltd.

3530 Laird Road
Unit 3 Mississauga,
Ontario L5L 5Z7 CANADA

Jason Jenson

Phone: 305-569-6686
Fax: 905-569-6686
E-mail: Jason.Jenson@motoman.com

Yaskawa Motoman Mexico SA de CV

Cto. Aguascalientes Ote 134-C PIVA
Aguascalientes, Ags. MEXICO

Fernando Cisneros

Phone: 52-449-973-1170
Fax: 52-449-973-1171
E-mail: Fernando.cisneros@motoman.com

Company Description

Motoman Robotics is a division of Yaskawa, the global leader in welding robots. Motoman Robotics supplies Arc Welding and Spot Welding systems to North and South America. Products include robots, positioners, safeguarded workcells, and welding peripherals. Motoman Robotics provides turnkey integration, and has integration partners. Motoman's national service coverage includes technicians trained in welding.

National Standard LLC

1631 Lake Street
Niles, MI 49120
Phone: 269-683-8100
Fax: 269-683-9276
E-Mail: weldwire@nationalstandard.com
URL: www.nationalstandard.com

Doug Morse, President

E-Mail: dmorse@nationalstandard.com

Roseann Hill, Customer Service Manager

E-Mail: rhill@nationalstandard.com

Company Description

National Standard is privately owned and part of the Heico Wire Group of Companies. National Standard is a vertically integrated wire manufacturing organization with wire mills located throughout North America specifically producing carbon, stainless steel and silicon bronze based solid wires in Niles, Michigan, and Stillwater, Oklahoma

Nelson Stud Welding, Inc.

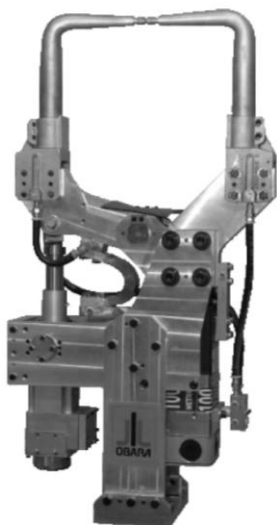
7900 West Ridge Road
PO Box 4019
Elyria, OH 44036
Phone: 440 329-0400
Fax: 440-329-0492
E-mail: nelson.sales@nelsonstud.com
URL: www.nelsonstudwelding.com

Ken Caratelli, President

E-mail: ken.caratelli@nelsonstud.com

Company Description

Inventor and originator of the stud welding process. Marketing and manufacturing operations providing stud welding systems and related fasteners in North America, Europe and Asia serving the automotive, construction and industrial markets.



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Obara Corporation, USA

11478 Timken Street
Warren, MI 48089
Phone: 586-755-1250
Fax: 586-755-6790
URL: www.obarausa.com

Daniel Wellman, Vice President – Sales and Marketing

E-mail: dan.wellman@obarausa.com

Company Description

North American manufacturer, supplier and service for Obara Corporation of Japan. Obara manufactures and supports a complete line of resistance welding products, including servo-guns, air guns, fixture, robot and hand held. Also supply resistance welding controls (AC/OC), tip dressers, transformers, cable, shunts and electrodes.

OKI Bering, Inc.

9901 Princeton-Glendale Rd

Cincinnati, OH 45246-1131

Phone: 513-341-4002

Fax: 513-341-4903

URL: www.oki-bering.com

Byron Crampton, Chief Operating Officer

E-mail: bcrampton@oki-bering.com

William A. Rice, Jr., CEO

E-mail: brice@oki-bering.com

Roch Monahan, Vice President – Sales

E-mail: rmonahan@oki-bering.com

Richard Wilkinson, VP President – Marketing

E-mail: dwilkinson@oki-bering.com

Company Description

OKI Bering is a worldwide wholesaler of ARC, TIG, MIG, Gas, Industrial, Safety and Welding products with an inventory of more than 48,000 items. With 13 distribution centers strategically located throughout the United States, Canada, and the Middle East, OKI Bering can provide the distributors a large selection of quality products at competitive prices along with excellent customer service.

ORS Nasco, Inc.

9910 East 42nd Street, Suite 200

Tulsa, OK 74146

Phone: 800-678-6577

Fax: 800-579-2533

URL: www.orsnasco.com

Larry Davis, President

E-Mail: larry.davis@orsnasco.com

Craig Loos, Executive Vice President – Sales Development

E-Mail: craig.loos@orsnasco.com

Branches:**Muskogee**

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OK 74401

Phone: 800-678-6577

Fax: 800-579-2533

Birmingham

2545 US Hwy 78

Suite 100

Moody, AL 35004

Phone: 800-639-3797

Fax: 205-841-0255

Harrisburg

181 Fulling Mill Road

Middletown, PA 17057

Phone: 800-523-2265

Fax: 717-944-3998

Houston

200 Portwall
Suite 100
Houston, TX 77029
Phone: 800-891-4347
Fax: 713-676-0061

St. Paul - moved

7509 Boone Ave. N.
Brooklyn Park, MN 55428
Phone: 800-590-0911
Fax: 651-638-1899

Visalia

2243 North Plaza Drive
Visalia, CA 93291
Phone: 559-651-1140
Fax: 559-651-1139

Columbus

1634 Westbelt Drive
Columbus, OH 43228
Phone: 800-678-6577 x8103
Fax: 918-682-5936

Dallas

410 W. Trinity Blvd, Suite 200
Grand Prairie, TX 75050
Phone: 800-678-6577
Fax: 918-682-5936

Carol Stream

260 E. Lies
Carol Stream, IL 60188

Orlando

2405 Commerce Blvd
Orlando, FL 32819
Phone: 800-678-6577
Fax: 800-579-2533

Atlanta

60 Crestridge Drive
Suwanee, GA 30024
Phone: 800-678-6577

Charlotte

10800 Withers Cove Park Drive, Suite 200
Charlotte, NC 28278
Phone: 800-678-6577

Denver

4965 Florence Street
Denver, CO 80238
Phone: 800-678-6577

Kansas City

1736 Linn Street
North Kansas City, KS 64116
Phone: 800-678-6577

Portland

14330 N. Lombard, Suite 300
Portland, OR 97203
Phone: 800-678-6577

Company Description

ORS Nasco, Inc. is North America's largest pure wholesaler of industrial supplies selling exclusively to distributors throughout North America. We offer more than 200,000 sku's of premium branded products from over 600 manufacturers for use in the industrial, welding, oilfield, safety, electrical, construction, HVAC, MRO, PVR, plumbing, janitorial and rental end markets. ORS Nasco has a network of ten strategically placed, modern distribution centers and sell exclusively to independent distributors leveraging our "Pure Wholesale – Pure Value" position statement to its fullest.

OTC DAIHEN Inc.

1400 Blauser Drive
Tipp City, OH 45371
Phone: 937-667-0800
Fax: 937-667-0885
E-mail: sales@daihen-usa.com
URL: www.daihen-usa.com

Bill Guest, Vice President - Welding Products Group

E-mail: bguest@daihen-usa.com

Denny Lovett, National Robotics Sales Manager

E-mail: dlovett@daihen-usa.com

Mel Clifford, National Sales Manager - Welding Products Group

E-mail: mclifford@daihen-usa.com

Branches:

Charlotte, NC
Atlanta, GA
Novi, MI

Company Description

Arc Welding Robots, Arc Welding Power Sources, Air Plasma Cutting Machines, Arc Welding Cells, Robotic Positioners, Robotic Welding Torches, Manual Welding Torches, Custom Turn-key Solutions.

Pandjiris, Inc.

5151 Northrup
St. Louis, MO 63110
Phone: 314 776-6893
Fax: 314-776-8763
URL: www.pandjiris.com

Jim Tainter, VP Sales & Marketing

E-mail: JTainter@pandjiris.com

Bob Mann, President

Company Description

For over 65 years, Pandjiris has designed and manufactured state-of-the art automated welding systems and a complete line of standard positioning equipment for almost any application across a wide range of industries: pipe and vessels, shipbuilding, transportation, energy and oil and gas, construction, and heavy fabrication. Pandjiris offers fixed automation solutions and turnkey systems for customers throughout the world.

PFERD INC.

30 Jytek Drive
Leominster, MA 01453
Phone: 978 840-6420
Fax: 978-840-6421
E-mail: sales@pferdusa.com
URL: www.pferdusa.com

Gene Huegin, President

E-mail: ggh@pferdusa.com

Diane Scalley, Dir. Bus. Proc. IntegE-mail: dscalley@pferdusa.com**Jim Ballou, Marketing Manager**E-mail: jballou@pferdusa.com**Branches:**

PFERD Milwaukee Brush Company
W142 N9251 Fountain Boulevard
Menomonee Falls, WI 53051
Sam Birel – Vice President Operations
Phone: 262-255-3200
Fax: 262-255-2840

Company Description

For over 210 years, the PFERD brand name has been synonymous with outstanding premium-quality tools and abrasives. Today PFERD and PFERD/Advance Brush offer an extensive range, comprising over 7,5000 surface finishing, cutting, grinding, and power tools. Products offered: abrasives disks/belts/pads/wheels; cutoff and grinding wheels; wire, maintenance, and abrasive filament brushes; deburring equipment; edge finishing equipment; hand tools; polishing & sanding equipment; tube/pipe deburring equipment; tube-pipe grinding & polishing equipment; brushes – deburring & polishing.

Phoenix International, Inc.

8711 West Port Avenue
Milwaukee, WI 53224
Phone: 414-973-3400
Fax: 414-973-3275
URL: www.phx-international.com

Scott Fredrick, CEOE-mail: sfredrick@phoenixproducts.com**Ryan Hertel, Director of Business Development**E-mail: rhertel@phx-international.com**Company Description**

Phoenix International has manufactured DryRod® electrode and flux holding and baking ovens since 1951. Phoenix products are available through a worldwide distribution network, and used by welders in the oil/gas, shipbuilding, fabrication and construction industries. DryRod® are designed for durability and to withstand rugged field abuse. Phoenix offers a complete line of portable and bench electrode and flux ovens along with the Safetube® rod canister to meet all consumable stabilization needs.

Postle Industries, Inc.

5500 West 164th Street
Cleveland, OH 44142
Phone: 216-265-9000
Fax: 216-265-9030
E-mail: sparky@postle.com
URL: www.postle.com

John Postle, PresidentE-mail: jgpostle@postle.com**Company Description**

Postle Industries offers a complete range of welding alloys for hardfacing, tool steel and forging die repair, specialized fabrications and repair welding. Product range includes iron base alloys, cobalt and nickel base alloys, chromium, tungsten and complex carbide hardfacing products. Welding Alloys are available as solid and flux-cored wires, welding electrodes and thermal spray powders.

Prodomax Automation Inc.

455 Welham Road
Barrie Ontario L4N 8Z6
CANADA
Phone: 705-726-5841
Fax: 705-722-8475
Email: sales@prodomax.com
URL: www.prodomax.com

Don Leslie, Senior Account Manager – Welding Systems

E-mail: dleslie@prodomax.com

Michael MacDonald, Vice President – Operations

E-mail: mmacdonald@prodomax.com

Company Description

Established in 1971, Prodomax Automation Inc. is a leading automation “solutions” provider to the North American manufacturing industry. With facilities in Barrie, Ontario, Rochester Hills, Michigan and Monterrey, Mexico, we employ over 250 people to design and manufacture automation systems incorporating assembly, welding and machining processes to produce components such as frame rails, engine cradles, seating systems, emissions components, suspension components and door modules.

Prodomax emphasizes that we provide automated manufacturing “solutions” since automated machinery is only productive if all factors, such as ergonomics, throughput and product design are considered when designing automation. Our objective is to become an extension of our clients’ product development and manufacturing engineering resources. Prodomax’ capabilities enable our clients to reduce costs, improve quality and bring their products to market on schedule. We are committed to developing the best manufacturing system, designing and building the appropriate automation machinery and supporting our customers throughout the process of bringing a new product to market.

Revco Industries, Inc.

10747 Norwalk Blvd.
Santa Fe Springs, CA 90670
Phone: 800-527-3826
562-777-1588
Fax: 800-738-2690
562-777-1587
Email: info@revcoindustries.com
URL: www.revcoindustries.com

Edward Chu

E-mail: echu@revcoindustries.com

Company Description

Revco produces the Black Stallion® brand of performance gloves and protective apparel for the welding industry, specializing in quality-crafted welding gloves, FR and leather apparel, screens and blankets, and accessories. A complete selection of driver’s, mechanic’s, leather palm, coated gloves, and specialty high-temperature personal protective wear is also available.

RoMan Manufacturing, Inc.

861 47th Street SW
Grand Rapids, MI 49509
Phone: 616 530-8641
Fax: 616-530-8953
E-mail: roman@romanmfg.com
URL: www.romanmfg.com

Robert W. Roth, President

E-mail: rroth@romanmfg.com

Don DeCorte, VP Sales & Marketing

E-mail: ddecorte@romanmfg.com

Kurt Hofman, Vice President

E-mail: khofman@romanmfg.com

Branches:

RoMan Engineering Services, Inc.

32711 Glendale Ave.

Livonia, MI 48150

Phone: 248-585-5540

Fax: 248-585-5577

Mike D'Agostin, Sales Accounts Manager

E-mail: mdagostin@romaneng.com

IRCO Automation Division

1080 Clay Ave. Unit #3

Burlington, Ontario Canada

L7L OA1

Phone: 1-905-336-2862

Fax: 1-905-336-7969

Hubert Bethlehem, President

E-mail: hbethlehem@ircoautomation.com

Dan Moore, Senior Sales Advisor

E-mail: danmoore@ircoautomation.com

Company Description

Leading supplier of AC, DC and MFDC Resistance Welding Power Supplies. Supplier of Welding Engineering Field Consulting, Welding Laboratory services including prototype welding, CWI inspection, DOW services, welding equipment testing and specification development, and complete metallurgical services. Manufacture copper, aluminum, brass, and other non ferrous castings. Also manufacture welding positioners of all types.

Saf-T-Cart, Inc.

PO Drawer 1869

1322 Industrial Park Drive

Clarksdale, MS 38614

Phone: 800-542-2278

Fax: 662-627-1640

E-mail: sales@saftcart.com

URL: www.saftcart.com

Jimmy Walker, President

E-mail: jaw@saftcart.com

Jim Herring, VP, Marketing & Procurement

E-mail: jim@saftcart.com

Select-Arc, Inc.

600 Enterprise Drive

P.O. Box 259

Ft. Loramie, OH 45845-0259

Phone: 800-341-5215

Fax: 888-511-5217

URL: www.select-arc.com

Dale Stager, President

E-mail: dstager@select-arc.com

Michael Tecklenburg, National Sales Manager

E-mail: mtecklenburg@select-arc.com

John Tully, Marketing Manager

E-mail: jtully@select-arc.com

Company Description

Select-Arc, Inc. manufactures a complete line of premium quality, flux cored and metal cored, carbon steel, low alloy, stainless steel, nickel alloy and hardsurfacing welding electrodes. The company backs its exceptional welding wire products with outstanding service and the best value-added in the industry. Select-Arc sets The Standard of Excellence in Tubular Welding Electrodes.

Sellstrom Manufacturing, Co.

1 Sellstrom Drive
Palatine, IL 60067
Phone: 847-358-2000
Fax: 847-358-2011
E-mail: sellstrom@sellstrom.com
URL: www.sellstrom.com

David Peters, President

E-mail: dpeters@sellstrom.com

J. R. "Rusty" Franklin, VP Sales / Marketing

E-mail: rusty.franklin@sellstrom.com

Branches:

Warehouse locations:

Houston, TX
Los Angeles, CA
Olympia, WA
Palatine, IL.

Company Description

Founded in 1923, a family owned manufacturer of personal protective equipment, glasses, goggles, faceshields, hard hats, welding helmets, auto-darkening filters, welding curtains, welding blankets, emergency eye-wash equipment, fall arrest equipment.

Servo-Robot, Inc.

1370 Hocquart Street
St. Bruno, Quebec J3V 6E1
CANADA
Phone: 450-653-7868
Fax: 450-653-7869
E-mail: sales@servorobot.com
URL: www.servorobot.com

Jean-Paul Boillot, Chairman & CEO

E-mail: jp.boillot@servorobot.com

Jean-Claude Fontaine, Vice President

E-mail: jc.fontaine@servorobot.com

Jeffrey Noruk, President, Servo-Robot Corp

E-mail: jnoruk@wi.rr.com

Branches:

USA

Servo-Robot Corp.
Mequon, WI
Phone: 262-238-4625
Jeffrey Noruk, President

Japan

Servo-Robot Japan
Osaka, JAPAN
Phone: 81-729-72-2201
Nobumasa Torii, President

South Korea

Servo-Robot Korea
Ulsan, SOUTH KOREA
Phone: 82-52-942-1211
In-Seung Shin, President

Beijing

Servo-Robot Beijing Office
Beijing, CHINA
Phone: 86-10-6466-6958
Randy Li, Vice President

India

Servo-Robot India Office
C-71/211 Sector-7, Rohini
Delhi 110 085 INDIA
Phone: 91 11 3299 0625

Company Description

Servo-Robot, Inc. has been producing robotic laser vision and sensing systems for robotic and automated joining and manufacturing processes for more than 25 years. Servo-Robot is a well-established and recognized leader in the development and improvement of novel sensing processes associated with arc and high energy beam welding including seam tracking, seam searching, adaptive processing and welds and joints inspection. Servo-Robot also applies its advanced and patented 3-D laser vision techniques and other hybrid sensing technologies to other measurement applications such as automated pick and place process.

SuperFlash Compressed Gas Equipment, LLC - IBEDA Inc.

28825 Ranney Parkway
Westlake, OH 44145
Phone: 440-716-9960
Fax: 440-871-9964
E-mail: sales@oxyfuelsafety.com
URL: www.oxyfuelsafety.com

David J. Marquard, II, Chairman & CEO

E-mail: dmarquard@oxyfuelsafety.com

Kurt Tarkany, Global Sales Manager

E-mail: ktarkany@oxyfuelsafety.com

Jon Schultz, Assistant Sales Manager, for National Accounts

E-mail: jschultz@oxyfuelsafety.com

Tammy McKay-Hughes, National Account Admin Supervisor

E-mail: tmckay-hughes@oxyfuelsafety.com

Company Description

We are a leading manufacturer of gas safety equipment with sales in more than 100 countries, and over fifty-five years of experience. Products include a broad range of flashback arrestors for welding, hydrogen, specialty gas, and food service. We also make a full range of quick connectors, oxygen & gas filters, and gas control equipment, such as manifolds, gas blenders/mixers. We also manufacture custom heating burners and thermal spray equipment.

Branches:

IBEDA Sicherheitsgeräte & Gastechnik GmbH & Co.KG

Bahnhofstr. 27
53577 Neustadt
Wied, GERMANY
Contact: Gerd Weissenfels
Phone: 49 0 26 83 / 306 – 0
Fax: 49 0 26 83 / 306 – 31
E-mail: info@ibeda.de

Superior Products, Inc.

3786 Ridge Road

Cleveland, OH 44144

Phone: 216-651-9400

Fax: 216 651-4071

URL: www.superiorprod.com; www.SPMed.com

Robert E. Ranc., Senior V.P. of Sales and Marketing

E-mail: bobr@superiorprod.com

Company Description

Manufacturers of products of the compressed gas industry including Industrial, Medical, & Specialty gases. Products include: Fittings, hoses, manifolds, mixers, and complete gas management systems.

Thermacut, Inc.

153 Charlestown Road

PO Box 1197

Claremont, NH 03743-1197

Phone: 603-542-6715

Fax: 603-542-2867

E-mail: sales@thermacut.com

URL: www.thermacut.com

Kevin Bonneau, President/General Mgr – sales, marketing and admin

E-mail: kbonneau@thermacut.com

Company Description

Thermacut, Inc. is one of 13 worldwide sale offices for the Thermacut Group. our group has 3 production facilities; one in each region (USA, Czech Republic and China). We manufacture replacement parts for Plasma Cutting, Plasma Welding, MIG Welding and TIG Welding. We can supply over 160 different models of plasma torches and lead sets. Our product range covers all major brands currently in the market.

Thermadyne Industries

16052 Swingley Ridge Road

Suite 300

St. Louis, MO 63017

Phone: 636-728-3000

800-525-2106

Fax: 636-728-3007

URL: www.thermadyne.com

Martin Quinn, President

E-mail: mquinn@thermadyne.com

Phone: 636-728-3103

Joe Mueller, Vice President, Sales & Marketing

E-Mail: jmueller@thermadyne.com

Phone: 636-728-3176

Don Domina, Vice President, Latin America and Wholesale

E-mail: ddomina@thermadyne.com

Phone: 636-728-3173

Jim Horvath, VP Distributor Relations

E-Mail: jhorvath@thermadyne.com

Phone: 314-422-8475

Regional Managers:

Eric Moore

Email: emoore@thermdayne.com

Phone: 404-861-0400

Dennis Hodson

Email: dhodson@thermadyne.com

Phone: 801-369-8221

Bill MofieldEmail: bmofield@thermadyne.com

Phone: 314-406-4893

Company Description

Thermadyne is a leading global manufacturer and marketer of cutting and welding products and accessories under a variety of leading premium brand names including: Victor, Tweco, Thermal Dynamics, Thermal Arc, Arcair, Stody, TurboTorch, Firepower and CIGWELD. For information about Thermadyne, its products and services, visit the company's website at

www.thermadyne.com

Tien Tai Electrode Co., Ltd.

No.6, Kai Fa 4th Road, Pao An

Vill Jen Teh Hsiang, Tainan,

Taiwan, R.O.C.

Phone: 886-6-2663721

Fax: 886-6-2664301

E-mail: ttrad@mail.tientai.com.twURL: www.tientai.com**Vincent Ma, General Manager**E-mail: E028@mail.tientail.com.tw**Company Description**

Tien Tai Electrode Co., Ltd. was founded in 1973 and now is the largest manufacturer of welding consumables in Taiwan. Our products have been widely applied in the projects for shipyards, pressure vessels, steel constructions and petrochemical engineering. We are certified by AWS, ABS, NK, LR, ISO9001-2000, JIS, TUV, and CWB. And we are striving to be the world-class manufacturer by continuously improving our competitiveness in the global market.

Tri Tool, Inc.

3041 Sunrise Blvd.

Rancho Corodova, CA 95742

Phone: 888-TRI-TOOL, (888-874-8665)

800-345-5015

916-288-6100

Fax: 916-288-6160

E-mail: customer.service@tritool.comURL: www.tritool.com**Scott Stanton, Technical Director**E-mail: s.stanton@tritool.com**Company Description**

Leading manufacturer of a complete line of pipe weld preparation machines, as well as custom designed machinery, for pipe and tube from 0.12 to 60-inch diameter. Pipeline facing machines and line-up clamps for 6 to 48-inch diameter heavy-wall pipe. Attachments available for flange facing, I.D. or O.D. tracking, counterboring, single-point and milling machining. Cutting tool bits for standard and custom machining applications, including the industry best DURABIT line of cutting tool bits.

Uniweld Products, Inc.

2850 Ravenswood Road

Ft. Lauderdale, FL 33312

Phone: 954-584-2000

Fax: 954-587-0109

E-mail: info@uniweld.comURL: www.uniweld.com**David S. Pearl, Executive Vice President**



VICTOR®

800-426-1888 FAX 800-535-0557

www.victorequip.com

 **TurboTorch®**

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www.turbotorch.com

VICTOR®

Specialty Products

800-569-0547 FAX 800-535-0557

www.victorhpi.com

*Tweco® Tweco®
Robotics*

800-426-1888 FAX 800-535-0557

www.tweco.com

Arcair®

800-426-1888 FAX 800-535-0557

www.tweco.com

THERMAL DYNAMICS

800-426-1888 FAX 800-535-0557

www.thermal-dynamics.com

THERMAL ARC

800-426-1888 FAX 800-535-0557

www.thermalarc.com

STOODY

800-426-1888 FAX 800-535-0557

www.stoody.com

THERMADYNE, A GLOBAL CUTTING AND WELDING LEADER, joins the American Welding Society in encouraging individuals to practice the art, craftsmanship and professions of welding, metalworking and fabrication. Victor, Thermal Dynamics, Thermal Arc, Arcair, Tweco, Stooddy, CIGWELD and TurboTorch are among the Thermadyne family of brands that you can count on for safety, reliability and quality.



American Welding Society

Sustaining Company Member

Douglas Pearl, Executive Vice President

Ray Blew, Vice President of Welding

E-mail: rblew@uniweld.com

Branches:

Uniweld operates and maintains warehouses in **Las Vegas, Nevada** and in **Houston**. It has offices in **Canada, South America**, the **Middle East** and **Singapore**.

Company Description

U.S. manufactured flame tools, gas control equipment, welding accessories. Products for every gas/welding/cutting/bracing/soldering application for welding professionals. DIY, Plumbing, HVAC, Jewelry.

Weiler Corporation

One Weiler Drive

Cresco, PA 18326

Phone: 800-835-9999

Fax: 570-595-2002

URL: www.weilercorp.com

Dennis Brown, Vice President Distribution

E-mail: dbrown@weilercorp.com

Jim McDaniel, Vice President Sales & Marketing

E-mail: jmcdaniel@weilercorp.com

Company Description

Weiler is *the* source for brushes and abrasives for the welding industry. Our high-quality, heavy-duty power brushes include wheel, cup and end brushes; hand-held scratch brushes; and our popular Roughneck® weld cleaning products. Roughnecks get the job done fast, improving weld quality and reducing weld cleaning costs. Weiler's coated abrasives include flap discs and flap wheels – "Tiger®" for high production and "Vortec Pro®" for low to medium production environments. Our bonded abrasives line include cut-off and grinding wheels. Weiler...trusted by welding professionals.

Weld Aid Products

14650 Dequindre

Detroit, MI 48212

Phone: 313 883-6977

E-mail: 313-883-4930

Steven Smith, CEO

E-mail: steve@weldaid.com

Company Description

Started in 1958 to maximize efficiency of the MIG welding process. NOZZLE KLEEN® coatings maximize tip, nozzle and diffuser life by preventing spatter build-up and insure optimum gas coverage. WELD KLEEN® coatings minimize the need for grinding by preventing spatter build-up on welded parts and fixtures. LUBE-MATIC® coatings maximize tip and liner life by cleaning and lubricating welding wires. BRITE ZINC® coatings provide a high luster zinc rich, rust inhibiting coating for the repair and maintenance of galvanized and bare steel.

Weld Engineering Co., Inc.

34 Fruit Street

Shrewsbury, MA 01545

Phone: 508-842-2224

Fax: 508-842-3893

URL: www.weldengineering.com

Thomas M. Less

E-mail: WeldTom@cs.com

Weldcoa (Welding Company of America)

335 East Sullivan Road

Aurora, IL 60505

Phone: 630-806-2000

Fax: 630-806-2001

E-mail: solutions@weldcoa.com

URL: www.weldcoa.com

Hector Villarreal, President

E-mail: hector@weldcoa.com

Bud Klotz, Vice President

E-mail: bud@weldcoa.com

Scot Statzer, General Manager

E-mail: scot@weldcoa.com

Company Description

Weldcoa is the only manufacturer in the world who offers a complete cylinder fill plant system; Fleet (trucks/trailers), pallets, gas packs (6cyl, 12cyl & 18cyl), industrial/medical/liquid/specialty gas cylinder fill systems (palletized, linear), cylinder storage, cylinder handling, valve gaurds, flexible leads (3k psi to 6 psi), manifolds (brass, stainless steel & monel 400), cylinder filling automation, installation and training, welding booms.

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Company Description:

For over 55 years, Western has supplied products for the control, storage and transmission of high pressure gases to the industrial, medical, specialty gas and helium markets. A leader in the industry, the name Western has become synonymous with quality, safety, dependability, and versatility. As a world class manufacturer, Western continues to supply proven products and services while introducing new solutions and innovations to our customers.

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Company Description

Wolf Robotics is an integrator/manufacturer of robotic metalworking automation. We have installed over 7,000 robotic arc welding and cutting systems worldwide. We also have an installed base of over 1,500 systems for machine tending, material handling and material removal processes. Our specialty is custom engineered systems for large equipment manufacturers. We also offer standard modularized systems and related peripheral equipment (i.e. towers, gantries, positioners, track systems, system process controllers, etc.). In addition, we provide complete 24/7 service, replace and spare parts, and assorted training including CRAW certification and off-line programming.

